

# People *on the Move*



## Chapter Award Winners

Here are some of the individuals who have received high honors from their chapters recently:

### Metro Denver AHU

Excellence in Service Award: Sheryl Briles-Thomson, Keith Brownrigg, Joseph Blakely

### New Jersey AHU

2011 NJAHU President's Award: Sandy Gibson



*Sandy Gibson, center, receives the NJAHU President's Award from NJAHU President Desmond Slattery, left, and NJAHU President-Elect Wendy Ebner, right.*

### New Mexico AHU

The Eva Jean Fomalont Award: Julia T. Moore

### Texas AHU

Ken Martin Excellence in Journalism: Rusty Rice  
 Tom Schilling Outstanding Texan: Misty Baker  
 Volunteer of the Year: Luann Yarberry  
 Individual Legislation: Luann Yarberry  
 Special Service: Linda Behrens  
 Trustee Emeritus: Colleen Pruitt

Please send your chapter award news to editor@nahu.org.



Advantica, a dental and vision benefits company, announces the appointment of **Manny Manso** to vice president of business development. Manso joined the sales team in April and will cover the Southeast Florida market.

Manso will be responsible for establishing and maintaining agency and agent relationships to promote and sell Advantica's dental and vision benefits. "I believe Manny will thrive in his position and his industry

knowledge and expertise will help him make a difference immediately," said Andy Davis, senior vice president of sales and marketing for Advantica.

Manso brings over 30 years of benefit experience to his new position including former positions as sales executive at Humana, broker marketing specialist at Unum, regional director business development at Worklife Solutions and regional sales manager at American United Life. Manso's qualifications consist of a strong sales background in the insurance industry, business development and management.



Cypress Benefit Administrators, a third-party health benefit administrator, has hired **Julie Zola** as regional sales manager for its new Portland, OR-based sales and service office.

In her new role, Zola will be responsible for sales in Oregon, Washington, Alaska, California and Utah, working with employers and broker/agent contacts. She will also manage the health benefit plan implementation process for clients by working with Cypress personnel in Portland and the company's Appleton, Wis. headquarters.

Zola has more than 10 years of professional experience in the third party administration industry.



Dominion Dental Services, a provider of dental and vision benefits headquartered in Alexandria, VA, is pleased to announce that it has named **Ann Quinlan** as its vice president of operations. The company also promoted Chief Operating Officer **Mike Davis** to executive vice president and chief operating officer.

Quinlan comes to Dominion with over 25 years of employee benefits experience and has served as assistant vice president for national health and dental carriers. Most recently, she was the CEO and owner of an insurance brokerage firm.

Davis, a founder of Dominion, has over 20 years of experience in the dental benefits industry and has been instrumental in the development of the company's systems, procedures and plans since its inception.



Ed Deeds, vice president—retirement plans sales and marketing for Ameritas Life Insurance Corp., announced