



Before the impact of health reform is over, we will see the regulations for this 2,700-page bill grow to tens of thousands of pages. The process of monitoring, commenting on and negotiating the regulations is a monumental task, and we are working around the clock on new and pending regulations.

As you can imagine, we have had to increase our staff and hire outside counsel to ensure that your needs are adequately represented. As a result, at the 2010 NAHU Convention and Annual Business Meeting in June, the NAHU House of Delegates approved a dues increase of \$75 per annum (\$6.25 per month), effective in 2011.

We know you depend on us to advocate for you here in Washington, DC, and in state capitals all over the United States. Some states have already begun to develop their exchanges, and others will be using the models developed by the NAIC. Our members have been involved in this work at the state level and we are confident that our input will continue to be sought out and valued.

We have our work cut out for us in working at both the federal and state level to ensure favorable policies for our industry, but bear in mind that professional benefit specialists will continue to be needed to provide multifaceted value and services that extend far beyond health care. They help employers and others maximize options on a broad range of insurance and financial security instruments, including disability insurance, long-term care insurance, life insurance and other financial planning considerations.

Our members will be at the forefront of helping to implement many of the changes coming in the months and years ahead, and to educate employers, individuals and families on complying with many of the new rules and requirements and making the most of their health insurance and other benefit options.

Thank you for your support and please feel free to contact any member of the [NAHU Board of Trustees](#) or [staff](#) if there is any way we can be of assistance.

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